



## 2020 Giving Prospectus

When you make a gift to PIVOT, you invest in the lives of hundreds of thousands of people living in Ifanadiana District, Madagascar and in a scalable model health system that is helping to ensure that quality health care becomes a basic right throughout Madagascar and the world.

We'd like to invite you to support our vital mission today. You'll find here some of our top priorities for the coming year. **Every generous act, no matter the size, becomes part of the whole of our work.**

# MAJOR GIFT OPPORTUNITIES

## **\$2,750 – Bring Essential Medicines to Remote Communities**

Community health workers are at the front lines of our work to provide essential medicines for malaria, diarrhea, pneumonia and common illnesses in remote communities, where the majority of people in Ifanadiana District live. Your gift will secure six months' worth of essential medicines for health workers to provide care for these communities and support expanded delivery as we extend our intervention throughout the entire district.

## **\$3,500 – Provide Stretchers for Patients in the Farthest Corners of the District**

In Ifanadiana District, over 50% of people live more than 5km from the nearest health center and more than 75% live more than 10km away. The terrain is extremely rugged, and most people travel by foot. Our ambulance network cannot reach the vast majority of remote villages by car, so stretchers are essential for transporting urgent care patients at the last mile. Your gift will cover the cost of 15 stretchers and their delivery to rural communities.

## **\$5,500 – Create a Waiting Home for Expectant Mothers**

Maternal mortality due to complications during childbirth remains a major problem in Madagascar. PIVOT is working on multiple fronts to address the problem, including constructing maternal waiting homes at health centers. The existence of these homes helps encourage women to give birth at health facilities rather than in their villages where the risks are greater. Your gift will support the construction and outfitting of a dignified and well-equipped waiting home that will enable women who live far from a health center to rest and receive care prior to giving birth.

## **\$7,000 – Equip the Hospital's New Neonatal Acute Care Unit**

PIVOT recently completed a renovation of the pediatric ward at the Ifanadiana District Hospital, which includes an in-patient malnutrition unit as well as a new neonatal acute care unit. The renovation represents a major step forward in advancing our efforts to reduce infant mortality in the district. Your gift will enable the purchase of equipment – including incubators, warming tables, baby scales and more – to properly outfit the unit and ensure that premature and sick babies receive the best care possible.

## **\$9,000 – Deliver Essentials to New Mothers and their Babies**

Last year, our team supported the safe delivery of 1,177 babies. We ensure every new mother has the materials and resources she needs to care for herself and her baby after giving birth. Your gift will provide a six-month supply of warming blankets, food for pregnant women and new mothers, and other supplies critical to ensuring maternal and infant health.

## **\$14,000 – Equip Delivery Rooms with Beds, Mattresses and Mosquito Nets**

The average woman in Ifanadiana District will give birth to 5 children in her lifetime. Equipping health center delivery rooms with the most basic essentials will help ensure dignified and safe deliveries for mothers and their newborns. A gift at this level will provide 26 beds, mattresses and mosquito net holders for delivery rooms in 15 health centers throughout the district.



## **\$15,000 – Ensure Patient Access to Comprehensive Lab Services**

The laboratory at the district hospital provides more than 8,000 patients each year with diagnostic services that assist with surgeries, treatment, and prevention of life-threatening illness and disease. Your gift will cover three months of lab fees and safeguard our promise that no patient ever has to pay for lab tests that save lives.

## **\$18,000 - Provide Social Support to Patients**

PIVOT's dedicated team of social workers has been an integral part of our health care delivery model since the beginning, identifying and removing barriers to care be they geographical, social, financial, or otherwise. They make home visits, ensure families have access to the food they need, cover transportation fares, understand their treatment options, and more. Your gift will provide meals to 250 patients and families during hospitalization and one year's worth of transportation fares to and from hospital care.

## **\$25,000 - Renovate a Health Center to Strengthen Service Delivery**

Health centers are the focal point of primary care in Madagascar, where patients access the majority of treatment and preventative health services. These include pre- and postnatal care, deliveries, family planning, immunizations, malnutrition treatment, and emergency care, as well as diagnosis and treatment of infectious disease. Health centers are being thoughtfully designed as dignified spaces for patients to receive care, to fully meet the needs of the people they serve, and to accommodate increased patient utilization.

## **\$60,000 – Light a Health Center with Solar Energy**

The majority of the health centers we support are remote and off the grid, meaning refrigeration relies on battery packs, and deliveries and other procedures must sometimes be performed by candlelight. Your gift will equip one health center with solar power systems to help our medical team treat patients, support safe deliveries, and refrigerate specimens and life-saving medicines.

## **\$75,000 – Keep the Ambulance and Referral Fleet Running**

Madagascar's rough terrain and frequent flooding amplify the challenge of accessing healthcare and underline the necessity of having well-maintained vehicles. Your gift will support Madagascar's first-ever district ambulance fleet for one year. This network of 3 ambulances, 8 paramedics and 7 ambulance drivers operates 24/7 and last year enabled 835 successful referrals.

# ANNUAL GIFT FUNDS

## Unrestricted Fund

Unrestricted gifts are essential to support the day-to-day operations of PIVOT, enable innovation, and provide fuel for growth, while allowing for flexibility to respond to emergencies and take advantage of opportunities to strengthen our approach as they arise. **Gifts of \$25, \$50, \$100** or more help increase access to quality care, save lives, and break cycles of poverty and disease.

## Maternal and Reproductive Health Fund

Our Maternal and Reproductive Health Program is reducing maternal and neonatal mortality and supporting female agency by providing access to prevention of unwanted pregnancies. Examples of how your gift can make a difference:

- One new mother support kit costs **\$11**
- One delivery supply box costs **\$164**
- One newborn resuscitation kit costs **\$441**
- Furnishing six maternal waiting homes for with tables, beds and mattresses costs **\$1,100**
- One year's supply of reproductive health equipment – including an examination table, stethoscopes, speculums, tape measures, and blood pressure monitors – costs **\$4,500**

Your gift of any amount will enable women to receive pre- and postnatal care, increase patient access to family planning resources, and provide life-saving care for obstetric emergencies.



To learn more, please contact us at [giving@pivotworks.org](mailto:giving@pivotworks.org)

Misaotra! Thank you!